

ITEM/TRANSACTION		Maria Cara Cara Cara Cara Cara Cara Cara
	LCY Accounts	FCY Accounts
Lending Rates		
Base lending Rate	15%	7%
Processing Fees		
Personal Loans	2% Flat	2% Flat
Overdrafts/Term Loans	1.5% Flat, Minimum Tshs. 100,000.00	1.5% Flat, Minimum USD 100.00
Asset Finance	2% Flat	2% Flat
Early Repayment	3% of Outstanding Balance	3% of Outstanding Balance
/aluation Fees	As per Valuation Report	As per Valuation Report
Unarranged Overdraft	Tshs. 100,000.00	Usd 100.00
nsurance Premium	As per Valuation Report	As per Valuation Report
Deposits Rates		
Fixed Deposits		
Required minimum opening balance	Tshs. 1,000,000.00	Usd 500.00
Fixed Deposits Rates	3%-10%	1.5%-4%
Call Accounts		
I. Any amount below Tshs. 500 million or USD 250,000.00	2%	1.00%
2. Any amount in excess of Tshs. 500 million or USD 500,000.00	3%	1.50%
Current Accounts	0%	0%
Savings Accounts	3%*	1% *
V	* Must qualify on minimum l	balance requirements
Current Accounts		
Required minimum opening balance		
Current-Personal	Tshs. 50,000.00	Usd 50.00
Current Account-Company (SME & Business)	Tshs. 100,000.00	Usd 100.00
Current Account-Community	Tshs. 100,000.00	Usd 100.00
Monthly ledger fee		
Current-Personal-Below Tshs. 100,000/=	Tshs. 2,500	Usd 1.50
Current-Personal-Tshs. 100,000/= or USD 50.00 and above	FREE	FREE
Current Account-Company (SME & Business)	Tshs. 100,000.00	Usd 100.00
Current-Personal-Below Tshs. 200,000/=	Tshs. 3,000.00	Usd 2.00
Current-Personal-Tshs. 200,000/= or USD 100.00 and above	FREE	FREE
Current Account-Community	FREE	FREE
Statement (Ad-hoc)	1,000.00 per page	Usd 0.50 per page
E-Statement - Monthly	FREE	FREE
Closing account	Tshs. 10,000.00	Usd 10.00
Savings Accounts		
Required minimum opening balance		
Savings-Personal	Tshs. 20,000.00	Usd 20.00
Mtoto Savings	Tshs. 20,000.00	Usd 20.00
-		
Cheques		
New cheque book - Per Leaf	Tshs. 400.00	Usd 0.2
Unpaid Cheque - Outward	Tshs. 50,000.00	Usd 50.00
Unpaid Cheque - inward	Tshs. 20,000.00	Usd 20.00
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Monthly ledger fee		
Personal Savings Account		
Personal Saving-Below Tshs. 100,000/=	Tshs. 2,500	Usd 1.00
Personal Saving-Tshs. 100,000/= or USD 50.00 and above	FREE	FREE
1 CISALLE STATES - 13455. 100,000/ 01 COD 50.00 LINE 2004C	TRE	TRUE
Mtoto Savings Account	FREE: Withdrawals 4 Times a year. Additional withdrawals Tshs. 5,000.00 per withdrawal	FREE: Withdrawals 4 Times a year. Additional withdrawals Usd 2.00 per withdrawal
Closing account	Tshs. 10,000.00	Usd 5.00
Penalty for Operating below Minimum Balance	1% of the Minimum Balance;	1% of the Minimum Balance;
Fund Transfers	The state of the s	
EFT	Tshs. 3,000.00	N/A
EFT Inward	Free	Free
TISS Outward	Tsh 10,000.00	Usd Equivalent
TISS Inward	Free	Free
Outgoing Foreign SWIFT Remittance (customer)	N/A	Usd 50.00
Guarantees		
	2% per Quarter Min Tshs.	
Issuance	300,000.00	2% per Quarter Min Usd 200.00
Amendments	Tshs. 200,000.00	Usd 150.00
	2% per Quarter Min Tshs.	
Extension	200,000.00	2% per Quarter Min Usd 150.00
Advising	Tshs. 100,000.00	Usd 50.00
Cancellation	Free	Free
Facility Processing Fee	2% Flat	2% Flat
Other Services		
Salary processing fees per transaction	Tshs. 2,500.00	Usd 1.00
Cash Deposit fees	Free: Bulk cash deposit small denominations (≤ 2,000) notes above Tshs. 5 Million and coins above Tshs. 10,000.00 - 0.2%	2% of FCY below Usd 50 Notes, Otherwise FREE
	Tshs. 1,500 for amounts up to Tshs. 25 Million; Above Tshs. 25 million 0.1%, maximum Tshs.	Usd 2.00 for amounts up to 1,000; Above Usd 1,000 0.75% maximum Usd 300.
Cash withdrawal fees	1100 000 00	
Contificate of Palance	100,000.00 Teles 30,000.00	I Ted 18 00
Certificate of Balance	Tshs. 30,000.00	Usd 18.00
Letter of Introduction	Tshs. 30,000.00 Tshs. 30,000.00	Usd 18.00
Letter of Introduction Confirmation of Auditor List	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00	Usd 18.00 Usd 25.00
Letter of Introduction	Tshs. 30,000.00 Tshs. 30,000.00	Usd 18.00
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00	Usd 18.00 Usd 25.00
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE	Usd 18.00 Usd 25.00 FREE
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE	Usd 18.00 Usd 25.00 FREE
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders Outward Standing orders to other banks	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE Free Tshs. 10,000.00	Usd 18.00 Usd 25.00 FREE Free Usd 5.00
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders Outward Standing orders to other banks Setup	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE Free Tshs. 10,000.00 FREE	Usd 18.00 Usd 25.00 FREE Free Usd 5.00 FREE
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders Outward Standing orders to other banks Setup Amendment of Standing Order	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE Free Tshs. 10,000.00 FREE Tshs. 4,000.00	Usd 18.00 Usd 25.00 FREE Free Usd 5.00 FREE Usd 2.00
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders Outward Standing orders to other banks Setup Amendment of Standing Order Unpaid Standing Order (penalty)	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE Free Tshs. 10,000.00 FREE Tshs. 4,000.00 Tshs. 10,000.00	Usd 18.00 Usd 25.00 FREE Free Usd 5.00 FREE Usd 2.00 Usd 5.00
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders Outward Standing orders to other banks Setup Amendment of Standing Order Unpaid Standing Order (penalty) Stop/Cancel Standing orders	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE Free Tshs. 10,000.00 FREE Tshs. 4,000.00 Tshs. 10,000.00 Tshs. 10,000.00	Usd 18.00 Usd 25.00 FREE Free Usd 5.00 FREE Usd 2.00 Usd 5.00 Usd 5.00 Usd 5.00
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders Outward Standing orders to other banks Setup Amendment of Standing Order Unpaid Standing Order (penalty)	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE Free Tshs. 10,000.00 FREE Tshs. 4,000.00 Tshs. 10,000.00	Usd 18.00 Usd 25.00 FREE Free Usd 5.00 FREE Usd 2.00 Usd 5.00
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders Outward Standing orders to other banks Setup Amendment of Standing Order Unpaid Standing Order (penalty) Stop/Cancel Standing orders Overdrawn account interest charge	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE Free Tshs. 10,000.00 FREE Tshs. 4,000.00 Tshs. 10,000.00 Tshs. 10,000.00	Usd 18.00 Usd 25.00 FREE Free Usd 5.00 FREE Usd 2.00 Usd 5.00 Usd 5.00 Usd 5.00
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders Outward Standing orders to other banks Setup Amendment of Standing Order Unpaid Standing Order (penalty) Stop/Cancel Standing orders Overdrawn account interest charge	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE Free Tshs. 10,000.00 FREE Tshs. 4,000.00 Tshs. 10,000.00 Tshs. 10,000.00 Base+12	Usd 18.00 Usd 25.00 FREE Free Usd 5.00 FREE Usd 2.00 Usd 5.00 Usd 5.00 Usd 5.00 Base+12
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders Outward Standing orders to other banks Setup Amendment of Standing Order Unpaid Standing Order (penalty) Stop/Cancel Standing orders Overdrawn account interest charge	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE Free Tshs. 10,000.00 FREE Tshs. 4,000.00 Tshs. 10,000.00 Tshs. 10,000.00 Base+12 Tshs. 500.00	Usd 18.00 Usd 25.00 FREE Free Usd 5.00 FREE Usd 2.00 Usd 5.00 Usd 5.00 Usd 5.00 Usd 5.00 Usd 5.00 Usd 5.00
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders Outward Standing orders to other banks Setup Amendment of Standing Order Unpaid Standing Order (penalty) Stop/Cancel Standing orders Overdrawn account interest charge Other Charges Transaction fees - Inward Clearing Postage	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE Free Tshs. 10,000.00 FREE Tshs. 4,000.00 Tshs. 10,000.00 Tshs. 10,000.00 Base+12 Tshs. 500.00 Tshs. 1,500.00	Usd 18.00 Usd 25.00 FREE Free Usd 5.00 FREE Usd 2.00 Usd 5.00
Letter of Introduction Confirmation of Auditor List Balance Inquiry over the counter Standing order fees Inward Standing Orders Outward Standing orders to other banks Setup Amendment of Standing Order Unpaid Standing Order (penalty) Stop/Cancel Standing orders Overdrawn account interest charge Other Charges Transaction fees - Inward Clearing	Tshs. 30,000.00 Tshs. 30,000.00 Tshs. 50,000.00 FREE Free Tshs. 10,000.00 FREE Tshs. 4,000.00 Tshs. 10,000.00 Tshs. 10,000.00 Base+12 Tshs. 500.00	Usd 18.00 Usd 25.00 FREE Free Usd 5.00 FREE Usd 2.00 Usd 5.00 Usd 5.00 Usd 5.00 Usd 5.00 Usd 5.00 Usd 5.00

Retrieval of documents> than one year	Tshs.20,000.00		
Uncleared Effects			
Below Tshs. 150,000	Tshs. 4,000.00	Usd 2.00	
Above Tshs. 150,000	0.30%	0.30%	
Counter Cheque	Tshs. 5,000.00	Usd 3.00	

Name	Designation	Signature	Date	
Nunu Saghaf	Ag. Chief Executive Officer	Jaghe	19th, October 2020	
Guydon Chihwalo	Senior Manager Finance	Morris	19th, October 2020	
Zablon Stambuli	Head of Internal Audit	aky	19th, October 2020	